

# SET Retirement Planning Solutions 

## REPORT PREPARED FOR

## John Doe

by Mark Gillett, CRPC
SET Retirement Planning Solutions

Generated on 09/12/2022

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## Important Information

This report is intended to provide you with an analysis of your financial plan. It is based on the data and assumptions provided by you and your financial professional including but not limited to asset expected returns, volatility, and inflation assumptions. Detailed information regarding assumptions can be found on the disclosure page of this report.

The report shows comparisons of your current plan and a proposed plan. The proposed plan is a recommendation formulated by your financial professional. The report also shows comparisons of your current asset allocation and a proposed asset allocation. The proposed asset allocation is the recommendation formulated by your financial professional.

The report shows the Probability of Success of your plan using a Monte Carlo simulation calculated by running the projection 1,000 separate times. Some sequences of returns used in the Monte Carlo simulation will give you better results, and some will give you worse results. These multiple trials provide a range of possible results. RightCapital considers a trial to be "successful" if, at the end of your planning horizon, your invested assets are greater than zero. The percentage of trials that were successful is the Probability of Success of your plan, with all its underlying assumptions. Detailed disclosure regarding the calculations can be found on the disclosure page of this report.

## Snapshot



## Balance Sheet

Just like any well-run business, your personal balance sheet should always be in check. Your net worth is the difference between your assets and your liabilities. Assets are everything you own such as your home and investments, and liabilities are everything you owe such as the balance on your mortgage and other debt.

Your net worth is $\$ 2,239,386$ as of $9 / 12 / 22$

| \$2.5mm |  |  |  |
| :---: | :---: | :---: | :---: |
| \$2mm |  |  |  |
| \$1.5mm |  |  |  |
| \$1mm |  |  |  |
| \$500k |  |  |  |
| \$0 Assets Liabilities Net worth |  |  |  |
| Assets |  | Liabilities |  |
| Bank | \$28,000 | Credit cards | \$0 |
| Invested assets | \$176,465 | Mortgages | \$0 |
| Real estate assets | \$837,900 | Home equities | \$0 |
| Life insurance cash value | \$344,266 | Student loans | \$0 |
| Other assets | \$898,160 | Other debts | \$45,405 |
| Total assets | \$2,284,791 | Total liabilities | \$45,405 |
|  |  | Net Worth | \$2,239,386 |

## Balance Sheet Details

| Description | John | Total |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash |  |  |
| Checking | \$1,000 | \$1,000 |
| Savings | \$2,000 | \$2,000 |
| Savings (Reserve) | \$25,000 | \$25,000 |
| Total Cash | \$28,000 | \$28,000 |
| Invested Assets |  |  |
| Non-qualified |  |  |
| Allianz Life Pro+ | \$344,266 | \$344,266 |
| Qualified |  |  |
| Allianz 222 Annuity (2/2019) | \$176,465 | \$176,465 |
| Total Invested Assets | \$520,731 | \$520,731 |
| Real Estate Assets |  |  |
| Primary Home | \$837,900 | \$837,900 |
| Total Real Estate Assets | \$837,900 | \$837,900 |
| Other Assets |  |  |
| SS PIA (20 Years) | \$788,160 | \$788,160 |
| Personal Property | \$15,000 | \$15,000 |
| Auto 1 (Audi A4) | \$5,000 | \$5,000 |
| Auto 2 (Chevy C8) | \$90,000 | \$90,000 |
| Total Other Assets | \$898,160 | \$898,160 |
| Total Assets | \$2,284,791 | \$2,284,791 |

## Liabilities

|  | Description | John | Total |
| :--- | :---: | ---: | ---: |
| Auto 2 Loan | $\$ 45,405$ | $\$ 45,405$ |  |
| Total Liabilities | $\$ 45,405$ | $\$ 45,405$ |  |
|  |  |  |  |
| Net Worth | $\$ 2,239,386$ | $\$ 2,239,386$ |  |
| Total Net Worth |  |  |  |

## Liquidity

If a job loss or other financial hardship arises, a liquid emergency fund can help pay bills without dipping into savings or using high interest credit or loans. Your emergency fund should include easily accessible funds like cash and money market funds.

## Liquidity analysis



## Your Liquidity

Your target liquidity is $\mathbf{4}$ months of living expenses, $\mathbf{\$ 1 9 , 1 0 4}$. Your current liquidity is $\mathbf{\$ 2 5 , 0 0 0}$.

## Debt Management



## Proposed payment strategy

Payment priority
Same priority for all debt
Current total monthly payment \$773

Proposed additional monthly payment \$0

Proposed total monthly payment
$\$ 773.00$

## Individual loan strategy

| Loan name | Interest rate | Balance | Strategy |
| :--- | ---: | :--- | ---: |
| John's Car Loan | $2.64 \%$ | $\$ 45,405$ | Use proposed payment strategy |

## Debt Management Payments

Proposed payments for next month

| Debt Name | Balance | Interest <br> Rate | Minimum <br> Payment | Current <br> Payment | Proposed <br> Payment |
| :--- | ---: | :--- | :---: | :---: | :---: | :---: |
| John's Car <br> Loan | $\$ 45,405$ | $2.64 \%$ | $\$ 0$ | $\$ 773$ | $\$ 773$ |

## Tasks

| Due Date | Assigned to | Task |
| :--- | :--- | :--- |

## Asset Allocation

## Current allocation

## Target allocation

| $0 \%$ | $\bullet$ U.S. Equities | $0 \%$ |
| :---: | :--- | :--- |
| $0 \%$ | $\bullet$ International Equities | $0 \%$ |
| $0 \%$ | $\bullet$ Emerging Markets | $0 \%$ |
| $0 \%$ | $\bullet$ Real Estate | $0 \%$ |
| $0 \%$ | $\bullet$ U.S. Bonds | $0 \%$ |
| $0 \%$ | $\bullet$ International Bonds | $0 \%$ |
| $12.4 \%$ | Cash | $12.4 \%$ |
| $87.6 \%$ | Other | $87.6 \%$ |

Equity / Fixed Income

Annual return: 9.9\%
Standard deviation: 14.1\%

Current allocation


Equity / Fixed Income

Annual return: 9.9\%
Standard deviation: 14.1\%

## To balance back to your target portfolio:

| U.S. Equities | Sell | \$0 | U.S. Bonds | Sell | $\$ 0$ |
| :--- | :---: | :---: | :--- | :---: | :---: |
| International Equities | Sell | $\$ 0$ | International Bonds | Sell | $\$ 0$ |
| Emerging Markets | Sell | $\$ 0$ | Cash | Sell | $\$ 0$ |
| Real Estate | Sell | $\$ 0$ | Other | Sell | $\$ 0$ |

This page shows a need to increase or decrease the amounts currently represented in these asset classes of the current portfolio.

## Asset Allocation Details

|  | Asset Class | Current | Target |  |  |
| :--- | :--- | ---: | ---: | :--- | :--- |
| U.S. Equities | Large Growth | $0 \%$ | $0 \%$ |  |  |
|  | Large Value | $0 \%$ | $0 \%$ |  |  |
|  | Mid Cap | $0 \%$ | $0 \%$ |  |  |
|  | Small Cap | $0 \%$ | $0 \%$ |  |  |
| International Equities | International Equities | $0 \%$ | $0 \%$ |  |  |
| Emerging Markets | Emerging Markets | $0 \%$ | $0 \%$ |  |  |
| Real Estate | Real Estate | $0 \%$ | $0 \%$ |  |  |
|  | Government | $0 \%$ | $0 \%$ |  |  |
| U.S. Bonds | Municipal | $0 \%$ | $0 \%$ |  |  |
|  | Corporate | $0 \%$ | $0 \%$ |  |  |
|  | International Bonds | $0 \%$ | $0 \%$ |  |  |
| Cash | Cash | $0 \%$ | $0 \%$ |  |  |
| Other | Other | $12.4 \%$ | $12.4 \%$ |  |  |

Please refer to sections 5 and 8.4 of the disclosure section for more information.

## Allocation Path

The allocation path chart can illustrate how your portfolio's asset allocation may change over time.


## Equity Sector and Style

Equity investments can be categorized by sector. They are also each assigned a style based on their market cap and valuation. It is important to construct a well-diversified equity portfolio that balances risk with return, while meeting your specific financial goals. Sector and Style data is provided by Morningstar.

## Equity sector comparison



Amongst the equity sector, you are most overweight in Not Classified and underweight Technology.

Equity style comparison


Amongst the equity styles, you are most overweight in Small Growth and most underweight in Large Growth.

* Broad market index refers to the Vanguard Total Stock Market Index.

These broad investment categories are not specific securities, funds, or investment products. The assumed rates of return of these broad categories are based on the return of indices. Please refer to section 8.4 of the disclosure section for more information.

## Concentrated Position

A portfolio that is too heavy in just one security poses a substantial downside risk. This is often defined as "putting all your eggs in one basket." Your concentration position is identified as individual stocks that exceed $5 \%$ of the entire portfolio.


The transaction cost of liquidation is not included in the analysis. The liquidation will also result in the loss of future earnings.

## Tax Allocation

Tax deferred assets include 401(k)/403(b), IRAs and other tax deferred accounts. Tax free assets include Roth 401(k), Roth IRA, 529, HSA and other tax free accounts. The taxability of the accounts above are based on a variety of factors. Please consult a qualified tax professional to discuss your individual tax situation.

## Tax allocation summary


\$25,000
Taxable asset \$176,465
Tax deferred asset
\$344,266
Tax free asset

- Taxable -Tax deferred
- Tax free


## Monte Carlo Analysis

Use of a detailed retirement analysis tool is important to help determine whether you are on track for a successful retirement. Monte Carlo simulations, stress tests, and viewing specific scenarios can help you evaluate your retirement plans and see the impact of potential changes.

## Proposed Plan



| $\$ 125 k$ |  |
| :--- | :--- | :--- |
| \$100k |  |
| $\$ 75 k$ |  |
| \$50k |  |
| \$25k |  |
| \$0 |  |

## Current Plan




## Asset simulation results - Proposed plan



This section of the report displays the results of Monte Carlo simulations run on the current and proposed plans. The results are derived from 1000 simulations and the specified retirement cash flows. The chart of probability of success represents the overall likelihood of success in both the current and proposed plan.

IMPORTANT: The projections or other information generated by RightCapital regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results and are not guarantees of future results. Results are based on return and volatility assumptions from a number of market indices shown in disclosure sections 5,6 and 8.4. Fees and expenses are not included, and thus, are excluded, including, but not limited to, fund fees, account fees, product fees and advisor fees. Inclusion of those fees results in lower returns, which would affect the probability of achieving any particular outcome. Results may vary with each use and over time. The analysis must be reviewed in conjunction with assumptions, limitations and methodologies in the disclosure section. This report is not complete without the accompanying disclosure page.

## Retirement Analysis Action Items

Proposed

## Financial goals

| John's retirement age | 65 | 65 |
| :--- | ---: | ---: |
| John's retirement healthcare cost | $\$ 3,299$ | $\$ 3,299$ |
| John's LTC cost | $\$ 59,488$ | $\$ 59,488$ |
| John's LTC duration | 0 | 2 |
| John's planning horizon | 94 | 94 |
| Retirement Monthly Expense | $\$ 2,000$ | $\$ 2,000$ |
| IUL Premium (\$65K) | $\$ 10$ | $\$ 0$ |
| Travel | $\$ 36,000$ | $\$ 10,000$ |
| Income | $\$ 0$ | $\$ 36,000$ |
| John's Salary |  | $\$ 0$ |

## Strategies

| Asset allocation | Current allocation | Current allocation |
| :--- | :---: | :---: |
| Social Security | Current strategy | Current strategy |
| John Doe | Full retirement age | Full retirement age |
| Retirement Spending | Inflation Adjusted | Inflation Adjusted |

## Primary home relocations

Home Relocation John's retirement John's retirement

## Insurance

Allianz Life Pro+ Excluded Included

## Saving Analysis - Proposed plan

## Current year savings of Proposed plan



Savings over time of Proposed plan


Total savings of
\$7,153
Average savings rate of
2.0\%
with total income of
$\$ 390,565$

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## Saving Analysis - Proposed plan

Savings rate of Proposed plan


## Total savings of

\$7,153
Average savings rate of 2.0\%
with total income of
\$390,565

Total savings and returns of Proposed plan


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## Retirement Analysis Details - Proposed plan



Withdrawal rate of Proposed plan

\$0 income shortage
94.2\%
income is stable

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# Retirement Analysis Details - Proposed plan 



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## Stress Test

Even the best retirement plans will be exposed to various risks. These risks can include market volatility, taxation, low Social Security payments, longevity, inflation, and short and long-term health care expenses. It is important to both anticipate and plan for such risks. Doing so can substantially increase your probability of success.


## Stress Test results are based on the following assumptions:

| Equity markets drop immediately by | $20 \%$ |  | Tax expense will be higher by | $20 \%$ |
| :--- | :---: | :--- | :--- | :--- |
| Social Security will be reduced by | $20 \%$ |  | You will live | 5 yrs. longer |
| Inflation will be higher by | $1 \%$ | Health care cost will be higher by | $20 \%$ |  |
| Asset return will be lower by | $1 \%$ |  |  |  |

This section of the report displays the results of Monte Carlo simulations run on various stressed tests. The results are derived from 1000 simulations and the specified retirement cash flows. The probability of success represents the overall likelihood of success in various stress tests.

IMPORTANT: The projections or other information generated by RightCapital regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results and are not guarantees of future results. Results are based on return and volatility assumptions from a number of market indices shown in disclosure sections 5,6 and 8.4. Fees and expenses are not included, and thus, are excluded, including, but not limited to, fund fees, account fees, product fees and advisor fees. Inclusion of those fees results in lower returns, which would affect the probability of achieving any particular outcome. Results may vary with each use and over time. The analysis must be reviewed in conjunction with assumptions, limitations and methodologies in the disclosure section. This report is not complete without the accompanying disclosure page.

## Optimal Social Security Strategy

There are as many as 700 different Social Security filing strategies that can be tested in order to identify the optimal Social Security benefit for your specific retirement needs. Compare your optimal strategy to others to see the potential benefit of optimization.

## Annual cash flow comparison



Cumulative cash flow comparison


## To obtain maximum Social Security benefit

1. John applies own retirement/spousal benefit at age 70 .

## Medicare Coverage

It is important to select the Medicare options that meet your needs and enroll in Medicare on time. Delayed enrollment can result in penalties and coverage gaps.

## Your Medicare Considerations



Location Considerationl spend most of my time at home and visit in-network Dr. in my area

- Flexibility on doctor choices

Health Considerationl'm healthy and can work with
deductible/copay/coinsurance for lower premiums

- Deductible/copay

Risk Considerationl prefer more predictable cost with an out of pocket limit
© No out of pocket limit

## Proposed Medicare Choices

Original Medicare Part A, B, D covers Hospital insurance, Medical insurance and prescription drugs. Dental and vision is NOT included. Original medicare enables you to see Dr. in any location in U.S. Original Medicare has less predictable costs with deductibles, copays, and no out of pocket limit.

## Medicare Coverage

It is important to select the Medicare options that meet your needs and enroll in Medicare on time. Delayed enrollment can result in penalties and coverage gaps.

## Coverage Analysis

| Description | Coverage |  | Proposed option <br> Original Medicare, Part A, |
| :---: | :---: | :---: | :---: |
| Hospital Insurance | $\bigcirc$ | Covered in Medicare Part A |  |
| Medical insurance | $\bigcirc$ | Covered in Medicare Part B |  |
| Prescription drug | $\bigcirc$ | Covered in Medicare Part D | B, |
| Dental, vision and hearing | $\boldsymbol{*}$ | Not covered |  |
| Long term Care |  | Not covered |  |

## Medicare Enrollment

It is important to select the Medicare options that meet your needs and enroll in Medicare on time. Delayed enrollment can result in penalties and coverage gaps.

John Doe

| Social Security at 65 | I will have received retirement benefits by age 65 |
| :--- | :--- |
| Group Plan Coverage at 65 | I don't have group plan coverage |

## Your Enrollment Period

John will be automatically enrolled in Part A and B. John needs to enroll in Part D 3 months before John's 65th birthday, in Aug 2028.

## Start Enrollment

To enroll in Medicare part A and B: www.ssa.gov

To enroll in MediGap, Medicare Advantage and Medicare Part D, you need to compare plans from private insurance companies. Start at www.medicare.gov

## Medicare Tips

| Scenario | Tip |
| :--- | :--- |
| I'm turning 65 | Medicare enrollment is NOT automatic |
| I have group retiree benefit or COBRA | You still need Medicare |
| I missed my enrollment period | You have a LIFETIME penalty of higher premiums. <br> You are likely to have months of a coverage gap |
| I enrolled in Medicare | You cannot contribute to an HSA |
| I enrolled in Medicare Advantage | You don't need a MediGap policy |
| What's my total health care cost? | Varying by plan, premium plus out of pocket expenses range <br> from $\$ 5,000$ to $\$ 8,000$ per year. |

## Cash Flows - Proposed Plan

Summary
Baseline

| Year | Age | Cash Inflows |  |  |  | Cash Outflows |  |  |  |  | Net Flows |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Income Inflows | Planned Distribution | Other Inflows | Total Inflows | Expenses | Goals | Tax Payment | Planned Saving | Total Outflows |  |
| 2022 | 59 | 61,000 | 0 | 0 | 61,000 | 57,314 | 0 | 3,590 | 0 | 60,903 | 97 |
| 2023 | 60 | 62,580 | 0 | 0 | 62,580 | 58,835 | 0 | 3,697 | 0 | 62,532 | 48 |
| 2024 | 61 | 64,202 | 0 | 0 | 64,202 | 60,406 | 0 | 3,807 | 0 | 64,213 | (10) |
| 2025 | 62 | 65,868 | 0 | 0 | 65,868 | 62,028 | 0 | 3,920 | 0 | 65,948 | (80) |
| 2026 | 63 | 67,579 | 0 | 0 | 67,579 | 63,703 | 0 | 3,841 | 0 | 67,544 | 35 |
| 2027 | 64 | 69,336 | 0 | 0 | 69,336 | 58,407 | 0 | 3,956 | 0 | 62,363 | 6,973 |
| 2028 | 65 | 5,928 | 0 | 1,005,233 | 1,011,161 | 50,939 | 714,597 | 206 | 0 | 765,742 | 245,419 |
| 2029 | 66 | 11,226 | 0 | 0 | 11,226 | 50,423 | 12,299 | 0 | 0 | 62,721 | $(51,496)$ |
| 2030 | 67 | 28,259 | 0 | 0 | 28,259 | 52,167 | 12,668 | 0 | 0 | 64,835 | $(36,576)$ |
| 2031 | 68 | 63,402 | 0 | 0 | 63,402 | 53,976 | 13,048 | 405 | 0 | 67,428 | $(4,026)$ |
| 2032 | 69 | 65,323 | 0 | 0 | 65,323 | 55,851 | 13,439 | 461 | 0 | 69,751 | $(4,428)$ |
| 2033 | 70 | 67,301 | 0 | 0 | 67,301 | 57,795 | 13,842 | 517 | 0 | 72,154 | $(4,853)$ |
| 2034 | 71 | 69,338 | 0 | 0 | 69,338 | 59,810 | 14,258 | 573 | 0 | 74,640 | $(5,302)$ |
| 2035 | 72 | 71,439 | 0 | 0 | 71,439 | 61,901 | 14,685 | 628 | 0 | 77,214 | $(5,775)$ |
| 2036 | 73 | 73,602 | 0 | 0 | 73,602 | 64,068 | 15,126 | 682 | 0 | 79,877 | $(6,274)$ |
| 2037 | 74 | 75,831 | 0 | 0 | 75,831 | 66,317 | 15,580 | 736 | 0 | 82,633 | $(6,802)$ |
| 2038 | 75 | 78,128 | 0 | 0 | 78,128 | 68,649 | 16,047 | 790 | 0 | 85,486 | $(7,358)$ |
| 2039 | 76 | 80,494 | 0 | 0 | 80,494 | 71,068 | 16,528 | 842 | 0 | 88,439 | $(7,945)$ |
| 2040 | 77 | 82,932 | 0 | 0 | 82,932 | 73,578 | 17,024 | 894 | 0 | 91,496 | $(8,564)$ |
| 2041 | 78 | 85,444 | 0 | 0 | 85,444 | 76,182 | 17,535 | 944 | 0 | 94,661 | $(9,216)$ |
| 2042 | 79 | 88,031 | 0 | 0 | 88,031 | 78,884 | 18,061 | 993 | 0 | 97,938 | $(9,906)$ |
| 2043 | 80 | 90,698 | 0 | 0 | 90,698 | 81,688 | 18,603 | 1,040 | 0 | 101,331 | $(10,632)$ |
| 2044 | 81 | 93,445 | 0 | 0 | 93,445 | 84,597 | 19,161 | 1,086 | 0 | 104,844 | $(11,400)$ |
| 2045 | 82 | 96,275 | 0 | 0 | 96,275 | 87,617 | 19,736 | 1,129 | 0 | 108,483 | $(12,208)$ |
| 2046 | 83 | 99,191 | 0 | 0 | 99,191 | 90,752 | 20,328 | 1,171 | 0 | 112,251 | $(13,060)$ |
| 2047 | 84 | 102,195 | 0 | 0 | 102,195 | 94,006 | 20,938 | 1,210 | 0 | 116,155 | $(13,959)$ |
| 2048 | 85 | 105,291 | 0 | 0 | 105,291 | 97,385 | 21,566 | 1,247 | 0 | 120,198 | $(14,907)$ |
| 2049 | 86 | 108,481 | 0 | 0 | 108,481 | 100,892 | 0 | 1,281 | 0 | 102,173 | 6,307 |
| 2050 | 87 | 111,766 | 0 | 0 | 111,766 | 104,534 | 0 | 1,376 | 0 | 105,910 | 5,856 |
| 2051 | 88 | 115,151 | 0 | 0 | 115,151 | 108,316 | 0 | 1,470 | 0 | 109,786 | 5,365 |
| 2052 | 89 | 118,640 | 0 | 0 | 118,640 | 112,244 | 0 | 1,563 | 0 | 113,807 | 4,832 |
| 2053 | 90 | 122,233 | 0 | 0 | 122,233 | 116,324 | 0 | 1,655 | 0 | 117,979 | 4,254 |
| 2054 | 91 | 125,936 | 0 | 0 | 125,936 | 120,562 | 0 | 1,746 | 0 | 122,307 | 3,628 |
| 2055 | 92 | 129,750 | 0 | 0 | 129,750 | 124,964 | 0 | 1,834 | 0 | 126,798 | 2,952 |

This report is not complete without the accompanying disclosure page.

| Year | Age | Cash Inflows |  |  |  | Cash Outflows |  |  |  |  | Net Flows |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Income Inflows | Planned Distribution | Other Inflows | Total Inflows | Expenses | Goals | Tax <br> Payment | Planned Saving | Total Outflows |  |
| 2056 | 93 | 133,681 | 0 | 0 | 133,681 | 129,537 | 0 | 1,921 | 0 | 131,458 | 2,222 |
| 2057 | 94 | 137,731 | 0 | 0 | 137,731 | 134,289 | 0 | 2,005 | 0 | 136,295 | 1,436 |

Summary / Income Inflows
Baseline

| Year | Age | Salary | Social Security | Annuities | Other Income | Total Income Inflows |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | 36,000 | 0 | 0 | 25,000 | 61,000 |
| 2023 | 60 | 37,080 | 0 | 0 | 25,500 | 62,580 |
| 2024 | 61 | 38,192 | 0 | 0 | 26,010 | 64,202 |
| 2025 | 62 | 39,338 | 0 | 0 | 26,530 | 65,868 |
| 2026 | 63 | 40,518 | 0 | 0 | 27,061 | 67,579 |
| 2027 | 64 | 41,734 | 0 | 0 | 27,602 | 69,336 |
| 2028 | 65 | 3,582 | 0 | 0 | 2,346 | 5,928 |
| 2029 | 66 | 0 | 0 | 11,226 | 0 | 11,226 |
| 2030 | 67 | 0 | 16,640 | 11,619 | 0 | 28,259 |
| 2031 | 68 | 0 | 51,418 | 11,985 | 0 | 63,402 |
| 2032 | 69 | 0 | 52,961 | 12,362 | 0 | 65,323 |
| 2033 | 70 | 0 | 54,550 | 12,751 | 0 | 67,301 |
| 2034 | 71 | 0 | 56,185 | 13,153 | 0 | 69,338 |
| 2035 | 72 | 0 | 57,871 | 13,567 | $0$ | 71,439 |
| 2036 | 73 | 0 | 59,608 | 13,995 | 0 | 73,602 |
| 2037 | 74 | 0 | 61,396 | 14,436 | 0 | 75,831 |
| 2038 | 75 | 0 | 63,238 | 14,890 | 0 | 78,128 |
| 2039 | 76 | 0 | 65,135 | 15,359 | 0 | 80,494 |
| 2040 | 77 | 0 | 67,088 | 15,843 | 0 | 82,932 |
| 2041 | 78 | 0 | 69,102 | 16,342 | 0 | 85,444 |
| 2042 | 79 | 0 | 71,174 | 16,857 | 0 | 88,031 |
| 2043 | 80 | 0 | 73,310 | 17,388 | 0 | 90,698 |
| 2044 | 81 | 0 | 75,509 | 17,936 | 0 | 93,445 |
| 2045 | 82 | 0 | 77,774 | 18,501 | 0 | 96,275 |
| 2046 | 83 | 0 | 80,107 | 19,084 | 0 | 99,191 |
| 2047 | 84 | 0 | 82,511 | 19,685 | 0 | 102,195 |
| 2048 | 85 | 0 | 84,986 | 20,305 | 0 | 105,291 |
| 2049 | 86 | 0 | 87,536 | 20,944 | 0 | 108,481 |
| 2050 | 87 | 0 | 90,162 | 21,604 | $0$ | 111,766 |
| 2051 | 88 | 0 | 92,867 | 22,285 | 0 | 115,151 |
| 2052 | 89 | 0 | 95,653 | 22,987 | 0 | 118,640 |
| 2053 | 90 | 0 | 98,522 | 23,711 | 0 | 122,233 |
| 2054 | 91 | 0 | 101,478 | 24,458 | 0 | 125,936 |
| 2055 | 92 | 0 | 104,522 | 25,228 | 0 | 129,750 |
| 2056 | 93 | 0 | 107,658 | 26,023 | 0 | 133,681 |
| 2057 | 94 | 0 | 110,888 | 26,842 | 0 | 137,731 |

Summary / Other Inflows

| Year | Age | Sale of Real Estate | Total Other Inflows |
| :---: | :---: | :---: | :---: |
| 2022 | 59 | 0 | 0 |
| 2023 | 60 | 0 | 0 |
| 2024 | 61 | 0 | 0 |
| 2025 | 62 | 0 | 0 |
| 2026 | 63 | 0 | 0 |
| 2027 | 64 | 0 | 0 |
| 2028 | 65 | 1,005,233 | 1,005,233 |
| 2029 | 66 | 0 | 0 |
| 2030 | 67 | 0 | 0 |
| 2031 | 68 | 0 | 0 |
| 2032 | 69 | 0 | 0 |
| 2033 | 70 | 0 | 0 |
| 2034 | 71 | 0 | 0 |
| 2035 | 72 | 0 | 0 |
| 2036 | 73 | 0 | 0 |
| 2037 | 74 | 0 | 0 |
| 2038 | 75 | 0 | 0 |
| 2039 | 76 | 0 | 0 |
| 2040 | 77 | 0 | 0 |
| 2041 | 78 | 0 | 0 |
| 2042 | 79 | 0 | 0 |
| 2043 | 80 | 0 | 0 |
| 2044 | 81 | 0 | 0 |
| 2045 | 82 | 0 | 0 |
| 2046 | 83 | 0 | 0 |
| 2047 | 84 | 0 | 0 |
| 2048 | 85 | 0 | 0 |
| 2049 | 86 | 0 | 0 |
| 2050 | 87 | 0 | 0 |
| 2051 | 88 | 0 | 0 |
| 2052 | 89 | 0 | 0 |
| 2053 | 90 | 0 | 0 |
| 2054 | 91 | 0 | 0 |
| 2055 | 92 | 0 | 0 |
| 2056 | 93 | 0 | 0 |
| 2057 | 94 | 0 | 0 |


| Year | Age | Living Expense | Housing | Debt | Health Care | Insurance Premium | Total Expense |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | 21,600 | 15,652 | 9,276 | 9,000 | 1,786 | 57,314 |
| 2023 | 60 | 22,248 | 16,202 | 9,276 | 9,270 | 1,840 | 58,835 |
| 2024 | 61 | 22,915 | 16,772 | 9,276 | 9,548 | 1,895 | 60,406 |
| 2025 | 62 | 23,603 | 17,363 | 9,276 | 9,835 | 1,952 | 62,028 |
| 2026 | 63 | 24,311 | 17,976 | 9,276 | 10,130 | 2,010 | 63,703 |
| 2027 | 64 | 25,040 | 18,613 | 2,250 | 10,433 | 2,070 | 58,407 |
| 2028 | 65 | 28,418 | 11,112 | 0 | 10,131 | 1,278 | 50,939 |
| 2029 | 66 | 29,517 | 11,512 | 0 | 8,078 | 1,316 | 50,423 |
| 2030 | 67 | 30,402 | 11,928 | 0 | 8,482 | 1,355 | 52,167 |
| 2031 | 68 | 31,315 | 12,359 | 0 | 8,906 | 1,396 | 53,976 |
| 2032 | 69 | 32,254 | 12,808 | 0 | 9,351 | 1,438 | 55,851 |
| 2033 | 70 | 33,222 | 13,273 | 0 | 9,818 | 1,481 | 57,795 |
| 2034 | 71 | 34,218 | 13,757 | 0 | 10,309 | 1,526 | 59,810 |
| 2035 | 72 | 35,245 | 14,260 | 0 | 10,825 | 1,571 | 61,901 |
| 2036 | 73 | 36,302 | 14,782 | 0 | 11,366 | 1,618 | 64,068 |
| 2037 | 74 | 37,391 | 15,324 | 0 | 11,934 | 1,667 | 66,317 |
| 2038 | 75 | 38,513 | 15,888 | 0 | 12,531 | 1,717 | 68,649 |
| 2039 | 76 | 39,668 | 16,474 | 0 | 13,158 | 1,769 | 71,068 |
| 2040 | 77 | 40,858 | 17,082 | 0 | 13,816 | 1,822 | 73,578 |
| 2041 | 78 | 42,084 | 17,715 | 0 | 14,506 | 1,876 | 76,182 |
| 2042 | 79 | 43,347 | 18,373 | 0 | 15,232 | 1,933 | 78,884 |
| 2043 | 80 | 44,647 | 19,057 | 0 | 15,993 | 1,991 | 81,688 |
| 2044 | 81 | 45,986 | 19,768 | 0 | 16,793 | 2,050 | 84,597 |
| 2045 | 82 | 47,366 | 20,507 | 0 | 17,633 | 2,112 | 87,617 |
| 2046 | 83 | 48,787 | 21,276 | 0 | 18,514 | 2,175 | 90,752 |
| 2047 | 84 | 50,251 | 22,075 | 0 | 19,440 | 2,240 | 94,006 |
| 2048 | 85 | 51,758 | 22,907 | 0 | 20,412 | 2,308 | 97,385 |
| 2049 | 86 | 53,311 | 23,772 | 0 | 21,432 | 2,377 | 100,892 |
| 2050 | 87 | 54,910 | 24,672 | 0 | 22,504 | 2,448 | 104,534 |
| 2051 | 88 | 56,558 | 25,608 | 0 | 23,629 | 2,522 | 108,316 |
| 2052 | 89 | 58,254 | 26,582 | 0 | 24,811 | 2,597 | 112,244 |
| 2053 | 90 | 60,002 | 27,596 | 0 | 26,051 | 2,675 | 116,324 |
| 2054 | 91 | 61,802 | 28,650 | 0 | 27,354 | 2,755 | 120,562 |
| 2055 | 92 | 63,656 | 29,748 | 0 | 28,722 | 2,838 | 124,964 |
| 2056 | 93 | 65,566 | 30,891 | 0 | 30,158 | 2,923 | 129,537 |
| 2057 | 94 | 67,533 | 32,080 | 0 | 31,665 | 3,011 | 134,289 |

Summary / Goals
Baseline

| Year | Age |  |  |
| ---: | :--- | ---: | :--- |

Summary / Tax Payment

| Year | Age | Federal | FICA | Total Tax Payment |
| :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | 1,524 | 2,066 | 3,590 |
| 2023 | 60 | 1,569 | 2,127 | 3,697 |
| 2024 | 61 | 1,616 | 2,191 | 3,807 |
| 2025 | 62 | 1,663 | 2,257 | 3,920 |
| 2026 | 63 | 1,517 | 2,325 | 3,841 |
| 2027 | 64 | 1,561 | 2,394 | 3,956 |
| 2028 | 65 | 0 | 206 | 206 |
| 2029 | 66 | 0 | 0 | 0 |
| 2030 | 67 | 0 | 0 | 0 |
| 2031 | 68 | 405 | 0 | 405 |
| 2032 | 69 | 461 | 0 | 461 |
| 2033 | 70 | 517 | 0 | 517 |
| 2034 | 71 | 573 | 0 | 573 |
| 2035 | 72 | 628 | 0 | 628 |
| 2036 | 73 | 682 | 0 | 682 |
| 2037 | 74 | 736 | 0 | 736 |
| 2038 | 75 | 790 | 0 | 790 |
| 2039 | 76 | 842 | 0 | 842 |
| 2040 | 77 | 894 | 0 | 894 |
| 2041 | 78 | 944 | 0 | 944 |
| 2042 | 79 | 993 | 0 | 993 |
| 2043 | 80 | 1,040 | 0 | 1,040 |
| 2044 | 81 | 1,086 | 0 | 1,086 |
| 2045 | 82 | 1,129 | 0 | 1,129 |
| 2046 | 83 | 1,171 | 0 | 1,171 |
| 2047 | 84 | 1,210 | 0 | 1,210 |
| 2048 | 85 | 1,247 | 0 | 1,247 |
| 2049 | 86 | 1,281 | 0 | 1,281 |
| 2050 | 87 | 1,376 | 0 | 1,376 |
| 2051 | 88 | 1,470 | 0 | 1,470 |
| 2052 | 89 | 1,563 | 0 | 1,563 |
| 2053 | 90 | 1,655 | 0 | 1,655 |
| 2054 | 91 | 1,746 | 0 | 1,746 |
| 2055 | 92 | 1,834 | 0 | 1,834 |
| 2056 | 93 | 1,921 | 0 | 1,921 |
| 2057 | 94 | 2,005 | 0 | 2,005 |


| Year | Age | Non-Qualified Assets | Qualified Assets | Primary and Vacation Homes | Other Assets | Other Loans | Net Worth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | 25,459 | 182,641 | 837,900 | 788,160 | 37,216 | 1,796,944 |
| 2023 | 60 | 25,876 | 189,034 | 879,795 | 788,160 | 28,811 | 1,854,054 |
| 2024 | 61 | 26,241 | 195,650 | 923,785 | 788,160 | 20,184 | 1,913,652 |
| 2025 | 62 | 26,542 | 202,498 | 969,974 | 788,160 | 11,329 | 1,975,844 |
| 2026 | 63 | 26,961 | 209,585 | 1,018,473 | 788,160 | 2,240 | 2,040,939 |
| 2027 | 64 | 34,325 | 216,921 | 1,069,396 | 788,160 | 0 | 2,108,802 |
| 2028 | 65 | 280,242 | 224,513 | 737,053 | 788,160 | 0 | 2,029,967 |
| 2029 | 66 | 232,810 | 221,145 | 773,905 | 788,160 | 0 | 2,016,020 |
| 2030 | 67 | 199,609 | 217,267 | 812,600 | 788,160 | 0 | 2,017,636 |
| 2031 | 68 | 198,477 | 212,886 | 853,231 | 788,160 | 0 | 2,052,754 |
| 2032 | 69 | 196,927 | 207,975 | 895,892 | 788,160 | 0 | 2,088,955 |
| 2033 | 70 | 194,930 | 202,503 | 940,687 | 788,160 | 0 | 2,126,280 |
| 2034 | 71 | 192,454 | 196,438 | 987,721 | 788,160 | 0 | 2,164,773 |
| 2035 | 72 | 189,470 | 189,746 | 1,037,107 | 788,160 | 0 | 2,204,482 |
| 2036 | 73 | 185,943 | 182,392 | 1,088,962 | 788,160 | 0 | 2,245,457 |
| 2037 | 74 | 181,837 | 174,340 | 1,143,410 | 788,160 | 0 | 2,287,748 |
| 2038 | 75 | 177,116 | 165,551 | 1,200,581 | 788,160 | 0 | 2,331,409 |
| 2039 | 76 | 171,740 | 155,986 | 1,260,610 | 788,160 | 0 | 2,376,496 |
| 2040 | 77 | 165,666 | 145,603 | 1,323,641 | 788,160 | 0 | 2,423,069 |
| 2041 | 78 | 158,852 | 134,356 | 1,389,823 | 788,160 | 0 | 2,471,191 |
| 2042 | 79 | 151,249 | 122,202 | 1,459,314 | 788,160 | 0 | 2,520,925 |
| 2043 | 80 | 142,810 | 109,091 | 1,532,279 | 788,160 | 0 | 2,572,340 |
| 2044 | 81 | 133,481 | 94,973 | 1,608,893 | 788,160 | 0 | 2,625,508 |
| 2045 | 82 | 123,209 | 79,796 | 1,689,338 | 788,160 | 0 | 2,680,504 |
| 2046 | 83 | 111,935 | 63,506 | 1,773,805 | 788,160 | 0 | 2,737,406 |
| 2047 | 84 | 99,599 | 46,044 | 1,862,495 | 788,160 | 0 | 2,796,298 |
| 2048 | 85 | 86,137 | 27,351 | 1,955,620 | 788,160 | 0 | 2,857,268 |
| 2049 | 86 | 93,693 | 7,364 | 2,053,401 | 788,160 | 0 | 2,942,618 |
| 2050 | 87 | 100,908 | 0 | 2,156,071 | 788,160 | 0 | 3,045,139 |
| 2051 | 88 | 107,736 | 0 | 2,263,875 | 788,160 | 0 | 3,159,771 |
| 2052 | 89 | 114,131 | 0 | 2,377,068 | 788,160 | 0 | 3,279,359 |
| 2053 | 90 | 120,040 | 0 | 2,495,922 | 788,160 | 0 | 3,404,121 |
| 2054 | 91 | 125,409 | 0 | 2,620,718 | 788,160 | 0 | 3,534,286 |
| 2055 | 92 | 130,179 | 0 | 2,751,754 | 788,160 | 0 | 3,670,093 |
| 2056 | 93 | 134,289 | 0 | 2,889,341 | 788,160 | 0 | 3,811,791 |
| 2057 | 94 | 137,673 | 0 | 3,033,808 | 788,160 | 0 | 3,959,641 |


| Year | Age | Beginning Balance | Net Cash Flows | Annuity Adjustment | Portfolio Return | Ending Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | 201,465 | 97 | 0 | 6,539 | 208,100 |
| 2023 | 60 | 208,100 | 48 | 0 | 6,762 | 214,910 |
| 2024 | 61 | 214,910 | (10) | 0 | 6,991 | 221,891 |
| 2025 | 62 | 221,891 | (80) | 0 | 7,228 | 229,039 |
| 2026 | 63 | 229,039 | 35 | 0 | 7,472 | 236,546 |
| 2027 | 64 | 236,546 | 6,973 | 0 | 7,726 | 251,246 |
| 2028 | 65 | 251,246 | 245,419 | 0 | 8,090 | 504,755 |
| 2029 | 66 | 504,755 | $(51,496)$ | $(11,226)$ | 11,921 | 453,955 |
| 2030 | 67 | 453,955 | $(36,576)$ | $(11,619)$ | 11,116 | 416,876 |
| 2031 | 68 | 416,876 | $(4,026)$ | $(11,985)$ | 10,499 | 411,364 |
| 2032 | 69 | 411,364 | $(4,428)$ | $(12,362)$ | 10,329 | 404,903 |
| 2033 | 70 | 404,903 | $(4,853)$ | $(12,751)$ | 10,135 | 397,433 |
| 2034 | 71 | 397,433 | $(5,302)$ | $(13,153)$ | 9,914 | 388,892 |
| 2035 | 72 | 388,892 | $(5,775)$ | $(13,567)$ | 9,666 | 379,215 |
| 2036 | 73 | 379,215 | $(6,274)$ | $(13,995)$ | 9,388 | 368,335 |
| 2037 | 74 | 368,335 | $(6,802)$ | $(14,436)$ | 9,080 | 356,177 |
| 2038 | 75 | 356,177 | $(7,358)$ | $(14,890)$ | 8,739 | 342,668 |
| 2039 | 76 | 342,668 | $(7,945)$ | $(15,359)$ | 8,362 | 327,726 |
| 2040 | 77 | 327,726 | $(8,564)$ | $(15,843)$ | 7,950 | 311,269 |
| 2041 | 78 | 311,269 | $(9,216)$ | $(16,342)$ | 7,498 | 293,208 |
| 2042 | 79 | 293,208 | $(9,906)$ | $(16,857)$ | 7,006 | 273,451 |
| 2043 | 80 | 273,451 | $(10,632)$ | $(17,388)$ | 6,470 | 251,901 |
| 2044 | 81 | 251,901 | $(11,400)$ | $(17,936)$ | 5,889 | 228,455 |
| 2045 | 82 | 228,455 | $(12,208)$ | $(18,501)$ | 5,260 | 203,006 |
| 2046 | 83 | 203,006 | $(13,060)$ | $(19,084)$ | 4,579 | 175,441 |
| 2047 | 84 | 175,441 | $(13,959)$ | $(19,685)$ | 3,846 | 145,643 |
| 2048 | 85 | 145,643 | $(14,907)$ | $(20,305)$ | 3,056 | 113,488 |
| 2049 | 86 | 113,488 | 6,307 | $(20,944)$ | 2,206 | 101,057 |
| 2050 | 87 | 101,057 | 5,856 | $(7,621)$ | 1,616 | 100,908 |
| 2051 | 88 | 100,908 | 5,365 | 0 | 1,463 | 107,736 |
| 2052 | 89 | 107,736 | 4,832 | 0 | 1,562 | 114,131 |
| 2053 | 90 | 114,131 | 4,254 | 0 | 1,655 | 120,040 |
| 2054 | 91 | 120,040 | 3,628 | 0 | 1,741 | 125,409 |
| 2055 | 92 | 125,409 | 2,952 | 0 | 1,818 | 130,179 |
| 2056 | 93 | 130,179 | 2,222 | 0 | 1,888 | 134,289 |
| 2057 | 94 | 134,289 | 1,436 | 0 | 1,947 | 137,673 |

Accounts / Ending balance by accounts

| Year |  |  |  |
| ---: | :--- | ---: | :--- |

Accounts / Addition to accounts

| Year | Age | Taxable |  |
| ---: | :--- | ---: | :--- |

Accounts / Required minimum distribution

| Year | Age | Taxable | Annuities | Total |
| :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | 0 | 0 | 0 |
| 2023 | 60 | 0 | 0 | 0 |
| 2024 | 61 | 0 | 0 | 0 |
| 2025 | 62 | 0 | 0 | 0 |
| 2026 | 63 | 0 | 0 | 0 |
| 2027 | 64 | 0 | 0 | 0 |
| 2028 | 65 | 0 | 0 | 0 |
| 2029 | 66 | 0 | 0 | 0 |
| 2030 | 67 | 0 | 0 | 0 |
| 2031 | 68 | 0 | 0 | 0 |
| 2032 | 69 | 0 | 0 | 0 |
| 2033 | 70 | 0 | 0 | 0 |
| 2034 | 71 | 0 | 0 | 0 |
| 2035 | 72 | 0 | 0 | 0 |
| 2036 | 73 | 0 | 0 | 0 |
| 2037 | 74 | 0 | 0 | 0 |
| 2038 | 75 | 0 | 0 | 0 |
| 2039 | 76 | 0 | 0 | 0 |
| 2040 | 77 | 0 | 0 | 0 |
| 2041 | 78 | 0 | 0 | 0 |
| 2042 | 79 | 0 | 0 | 0 |
| 2043 | 80 | 0 | 0 | 0 |
| 2044 | 81 | 0 | 0 | 0 |
| 2045 | 82 | 0 | 0 | 0 |
| 2046 | 83 | 0 | 0 | 0 |
| 2047 | 84 | 0 | 0 | 0 |
| 2048 | 85 | 0 | 0 | 0 |
| 2049 | 86 | 0 | 0 | 0 |
| 2050 | 87 | 0 | 0 | 0 |
| 2051 | 88 | 0 | 0 | 0 |
| 2052 | 89 | 0 | 0 | 0 |
| 2053 | 90 | 0 | 0 | 0 |
| 2054 | 91 | 0 | 0 | 0 |
| 2055 | 92 | 0 | 0 | 0 |
| 2056 | 93 | 0 | 0 | 0 |
| 2057 | 94 | 0 | 0 | 0 |

Accounts / Withdrawal from accounts
Baseline

| Year | Age | Taxable | Annuities | Total |
| :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | (290) | 0 | (290) |
| 2023 | 60 | (290) | 0 | (290) |
| 2024 | 61 | (300) | 0 | (300) |
| 2025 | 62 | (370) | 0 | (370) |
| 2026 | 63 | (290) | 0 | (290) |
| 2027 | 64 | (290) | 0 | (290) |
| 2028 | 65 | (290) | 0 | (290) |
| 2029 | 66 | $(51,786)$ | $(11,226)$ | $(63,012)$ |
| 2030 | 67 | $(36,866)$ | $(11,619)$ | $(48,485)$ |
| 2031 | 68 | $(4,316)$ | $(11,985)$ | $(16,301)$ |
| 2032 | 69 | $(4,718)$ | $(12,362)$ | $(17,080)$ |
| 2033 | 70 | $(5,143)$ | $(12,751)$ | $(17,894)$ |
| 2034 | 71 | $(5,592)$ | $(13,153)$ | $(18,745)$ |
| 2035 | 72 | $(6,065)$ | $(13,567)$ | $(19,632)$ |
| 2036 | 73 | $(6,564)$ | $(13,995)$ | $(20,559)$ |
| 2037 | 74 | $(7,092)$ | $(14,436)$ | $(21,528)$ |
| 2038 | 75 | $(7,648)$ | $(14,890)$ | $(22,538)$ |
| 2039 | 76 | $(8,235)$ | $(15,359)$ | $(23,594)$ |
| 2040 | 77 | $(8,854)$ | $(15,843)$ | $(24,697)$ |
| 2041 | 78 | $(9,506)$ | $(16,342)$ | $(25,848)$ |
| 2042 | 79 | $(10,196)$ | $(16,857)$ | $(27,053)$ |
| 2043 | 80 | $(10,922)$ | $(17,388)$ | $(28,310)$ |
| 2044 | 81 | $(11,690)$ | $(17,936)$ | $(29,626)$ |
| 2045 | 82 | $(12,498)$ | $(18,501)$ | $(30,999)$ |
| 2046 | 83 | $(13,350)$ | $(19,084)$ | $(32,434)$ |
| 2047 | 84 | $(14,249)$ | $(19,685)$ | $(33,934)$ |
| 2048 | 85 | $(15,197)$ | $(20,305)$ | $(35,502)$ |
| 2049 | 86 | (290) | $(20,944)$ | $(21,234)$ |
| 2050 | 87 | (290) | $(7,621)$ | $(7,911)$ |
| 2051 | 88 | (290) | 0 | (290) |
| 2052 | 89 | (290) | 0 | (290) |
| 2053 | 90 | (290) | 0 | (290) |
| 2054 | 91 | (290) | 0 | (290) |
| 2055 | 92 | (290) | 0 | (290) |
| 2056 | 93 | (290) | 0 | (290) |
| 2057 | 94 | (290) | 0 | (290) |

Accounts / Net cash flows
Baseline

| Year | Age | Taxable | Annuities | Total |
| :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | 97 | 0 | 97 |
| 2023 | 60 | 48 | 0 | 48 |
| 2024 | 61 | (10) | 0 | (10) |
| 2025 | 62 | (80) | 0 | (80) |
| 2026 | 63 | 35 | 0 | 35 |
| 2027 | 64 | 6,973 | 0 | 6,973 |
| 2028 | 65 | 245,419 | 0 | 245,419 |
| 2029 | 66 | $(51,496)$ | $(11,226)$ | $(62,722)$ |
| 2030 | 67 | $(36,576)$ | $(11,619)$ | $(48,195)$ |
| 2031 | 68 | $(4,026)$ | $(11,985)$ | $(16,011)$ |
| 2032 | 69 | $(4,428)$ | $(12,362)$ | $(16,790)$ |
| 2033 | 70 | $(4,853)$ | $(12,751)$ | $(17,604)$ |
| 2034 | 71 | $(5,302)$ | $(13,153)$ | $(18,455)$ |
| 2035 | 72 | $(5,775)$ | $(13,567)$ | $(19,342)$ |
| 2036 | 73 | $(6,274)$ | $(13,995)$ | $(20,269)$ |
| 2037 | 74 | $(6,802)$ | $(14,436)$ | $(21,238)$ |
| 2038 | 75 | $(7,358)$ | $(14,890)$ | $(22,248)$ |
| 2039 | 76 | $(7,945)$ | $(15,359)$ | $(23,304)$ |
| 2040 | 77 | $(8,564)$ | $(15,843)$ | $(24,407)$ |
| 2041 | 78 | $(9,216)$ | $(16,342)$ | $(25,558)$ |
| 2042 | 79 | $(9,906)$ | $(16,857)$ | $(26,763)$ |
| 2043 | 80 | $(10,632)$ | $(17,388)$ | $(28,020)$ |
| 2044 | 81 | $(11,400)$ | $(17,936)$ | $(29,336)$ |
| 2045 | 82 | $(12,208)$ | $(18,501)$ | $(30,709)$ |
| 2046 | 83 | $(13,060)$ | $(19,084)$ | $(32,144)$ |
| 2047 | 84 | $(13,959)$ | $(19,685)$ | $(33,644)$ |
| 2048 | 85 | $(14,907)$ | $(20,305)$ | $(35,212)$ |
| 2049 | 86 | 6,307 | $(20,944)$ | $(14,637)$ |
| 2050 | 87 | 5,856 | $(7,621)$ | $(1,765)$ |
| 2051 | 88 | 5,365 | 0 | 5,365 |
| 2052 | 89 | 4,832 | 0 | 4,832 |
| 2053 | 90 | 4,254 | 0 | 4,254 |
| 2054 | 91 | 3,628 | 0 | 3,628 |
| 2055 | 92 | 2,952 | 0 | 2,952 |
| 2056 | 93 | 2,222 | 0 | 2,222 |
| 2057 | 94 | 1,436 | 0 | 1,436 |

## Life Insurance

The need for life insurance is analyzed by projecting future cash flows for an individual's survivors. This generates a proposed life insurance coverage level that helps ensure the survivors have sufficient assets to reach the end of the planning horizon.

## John's life insurance analysis



| Current debt | $\mathbf{\$}$ | Current asset | $\mathbf{\$}$ |
| :--- | ---: | :--- | ---: |
| Monthly expenses | $\mathbf{4 5 , 4 0 5}$ |  | $\mathbf{2 0 1 , 4 6 5}$ |
| Expense ends | $\mathbf{\$ 0}$ | Current life insurance | $\mathbf{\$}$ |
|  | $\mathbf{2 0 2 3}$ |  | $\mathbf{1 , 3 2 1 , 8 3 1}$ |
|  |  | Proposed additional life insurance | $\mathbf{\$ 0}$ |

## Disability Insurance Analysis

According to the Social Security Administration, the chance of becoming disabled before you retire is 1 in 4 - and for most people, disability will result in a lower living standard due to the loss of income.
Having a disability insurance policy can replace lost earnings.
John's income coverage during disability


- Current income coverage
- Proposed additional coverage
- Uninsured income

|  | If John becomes disabled tomorrow |
| :--- | ---: |
| Disability lasts | Until retirement |
| Proposed monthly coverage | \$0 |
| Proposed benefit period | Age 65 |
| Proposed elimination period | 360 days |
| Proposed inflation adjustment | $0 \%$ |
| Proposed inflation type | Compound |
| Proposed annual premium | $\$ 0$ |

## Disability Insurance Analysis For John

## If John becomes disabled tomorrow





Proposed plan has
\$0 more
ending assets and lasts
0 years longer than current plan

## Disability Insurance Details

Details if John becomes disabled tomorrow

| Year | Age | Income Inflows | Planned Distribution | Other Inflows | Total Inflows | Expenses | Goals | Tax Payment | Planned Saving | Total Outflows | Net Flows |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | 25,000 | 0 | 0 | 25,000 | 57,314 | 0 | 0 | 0 | 57,314 | $(32,314)$ |
| 2023 | 60 | 25,500 | 0 | 0 | 25,500 | 58,835 | 0 | 0 | 0 | 58,835 | $(33,335)$ |
| 2024 | 61 | 26,010 | 0 | 0 | 26,010 | 60,406 | 0 | 0 | 0 | 60,406 | $(34,396)$ |
| 2025 | 62 | 26,530 | 0 | 0 | 26,530 | 62,028 | 0 | 0 | 0 | 62,028 | $(35,498)$ |
| 2026 | 63 | 27,061 | 0 | 0 | 27,061 | 63,703 | 0 | 0 | 0 | 63,703 | $(36,642)$ |
| 2027 | 64 | 27,602 | 0 | 0 | 27,602 | 58,407 | 0 | 0 | 0 | 58,407 | $(30,805)$ |
| 2028 | 65 | 5,928 | 0 | 1,031,233 | 1,037,161 | 50,939 | 714,597 | 206 | 0 | 765,742 | 271,419 |
| 2029 | 66 | 11,226 | 0 | 26,938 | 38,164 | 50,423 | 12,299 | 0 | 0 | 62,721 | $(24,558)$ |
| 2030 | 67 | 28,259 | 0 | 27,876 | 56,135 | 52,167 | 12,668 | 0 | 0 | 64,835 | $(8,700)$ |
| 2031 | 68 | 63,402 | 0 | 28,815 | 92,217 | 53,976 | 13,048 | 11 | 0 | 67,034 | 25,183 |
| 2032 | 69 | 65,323 | 0 | 29,753 | 95,076 | 55,851 | 13,439 | 145 | 0 | 69,435 | 25,641 |
| 2033 | 70 | 67,301 | 0 | 30,691 | 97,992 | 57,795 | 13,842 | 283 | 0 | 71,920 | 26,072 |
| 2034 | 71 | 69,338 | 0 | 31,629 | 100,967 | 59,810 | 14,258 | 425 | 0 | 74,493 | 26,475 |
| 2035 | 72 | 71,439 | 0 | 32,567 | 104,006 | 61,901 | 14,685 | 569 | 0 | 77,155 | 26,850 |
| 2036 | 73 | 73,602 | 0 | 33,505 | 107,107 | 64,068 | 15,126 | 717 | 0 | 79,912 | 27,196 |
| 2037 | 74 | 75,831 | 0 | 34,444 | 110,275 | 66,317 | 15,580 | 868 | 0 | 82,765 | 27,510 |
| 2038 | 75 | 78,128 | 0 | 35,382 | 113,510 | 68,649 | 16,047 | 1,023 | 0 | 85,719 | 27,791 |
| 2039 | 76 | 80,494 | 0 | 36,320 | 116,814 | 71,068 | 16,528 | 1,180 | 0 | 88,776 | 28,038 |
| 2040 | 77 | 82,932 | 0 | 37,258 | 120,190 | 73,578 | 17,024 | 1,340 | 0 | 91,942 | 28,248 |
| 2041 | 78 | 85,444 | 0 | 38,196 | 123,640 | 76,182 | 17,535 | 1,503 | 0 | 95,220 | 28,421 |
| 2042 | 79 | 88,031 | 0 | 39,134 | 127,165 | 78,884 | 18,061 | 1,668 | 0 | 98,613 | 28,552 |
| 2043 | 80 | 90,698 | 0 | 40,073 | 130,771 | 81,688 | 18,603 | 1,836 | 0 | 102,127 | 28,645 |
| 2044 | 81 | 93,445 | 0 | 41,011 | 134,456 | 84,597 | 19,161 | 2,022 | 0 | 105,781 | 28,675 |
| 2045 | 82 | 96,275 | 0 | 41,949 | 138,224 | 87,617 | 19,736 | 2,252 | 0 | 109,605 | 28,619 |
| 2046 | 83 | 99,191 | 0 | 42,887 | 142,078 | 90,752 | 20,328 | 2,483 | 0 | 113,563 | 28,515 |
| 2047 | 84 | 102,195 | 0 | 43,825 | 146,020 | 94,006 | 20,938 | 2,716 | 0 | 117,660 | 28,360 |
| 2048 | 85 | 105,291 | 0 | 44,763 | 150,054 | 97,385 | 21,566 | 2,951 | 0 | 121,901 | 28,153 |
| 2049 | 86 | 108,481 | 0 | 45,702 | 154,183 | 100,892 | 0 | 3,186 | 0 | 104,078 | 50,104 |
| 2050 | 87 | 111,766 | 0 | 46,640 | 158,406 | 104,534 | 0 | 3,519 | 0 | 108,053 | 50,353 |
| 2051 | 88 | 115,151 | 0 | 47,578 | 162,729 | 108,316 | 0 | 3,855 | 0 | 112,171 | 50,558 |
| 2052 | 89 | 118,640 | 0 | 48,516 | 167,156 | 112,244 | 0 | 4,195 | 0 | 116,440 | 50,716 |
| 2053 | 90 | 122,233 | 0 | 49,454 | 171,687 | 116,324 | 0 | 4,539 | 0 | 120,863 | 50,824 |
| 2054 | 91 | 125,936 | 0 | 50,392 | 176,328 | 120,562 | 0 | 4,886 | 0 | 125,448 | 50,880 |
| 2055 | 92 | 129,750 | 0 | 51,331 | 181,081 | 124,964 | 0 | 5,236 | 0 | 130,200 | 50,882 |


| Year | Age | Income Inflows | Planned Distribution | Other Inflows | Total Inflows | Expenses | Goals | Tax Payment | Planned Saving | Total Outflows | Net Flows |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2056 | 93 | 133,681 | 0 | 52,269 | 185,950 | 442,048 | 0 | 0 | 0 | 442,048 | $(256,099)$ |
| 2057 | 94 | 137,731 | 0 | 53,207 | 190,938 | 462,426 | 0 | 0 | 0 | 462,426 | $(271,488)$ |

## Long-Term Care Insurance Analysis

U.S. Department of Health and Human Services indicates that $70 \%$ of people turning age 65 can expect to use some form of long-term care during their lives. Long-term care insurance may help you offset some of the cost.

## LTC's impact on your invested assets



|  | John's additional coverage |
| :--- | ---: |
| Current long term care daily coverage | $\$ 0$ |
| Proposed additional daily coverage | $\$ 0$ |
| Proposed benefit period | 2 years |
| Proposed elimination period | None |
| Proposed inflation adjustment | $0 \%$ |
| Proposed inflation type | Compound |
| Proposed annual premium | $\$ 0$ |

## Long-Term Care Insurance Analysis

## John's total LTC cost is \$0

No insurance needed.

The LTC cost is calculated based on estimated LTC cost today adjusted by health inflation assumption. The LTC cost today used is documented in the Summary of User Input page. The health inflation assumption used is documented in section 7 of the disclosure page.

## Property and Casualty Insurance - Homeowner

Liabilities associated with your home, auto, or other incidents can have a significant negative impact on your finances. Ensure that your insurance coverage is up to date and sufficient.


Proposed homeowner insurance target \%: 80\%

## Property and Casualty Insurance - Auto

## Auto Insurance Coverage

|  | Annual <br> premium | Deductible | Coverage limits | Other coverage |
| :--- | ---: | ---: | ---: | ---: |
| Auto 1 Insurance | $\$ 716$ | $\$ 500$ | $\$ 100,000 / \$ 300,000 / \$ 100,000$ | Collision / comprehensive |
| Auto 2 Insurance | $\$ 1,070$ | $\$ 500$ | $\$ 100,000 / \$ 300,000 / \$ 100,000$ | Collision / comprehensive |

Auto insurance plan: Coverage appropriate

## Property and Casualty Insurance - Umbrella

Umbrella Insurance Coverage


Proposed additional umbrella: \$0

## Tax Estimate

Taxes can have a significant impact on your future and are an important factor in financial planning. Estimated taxes below are based on your inputs and your proposed retirement plan, using current tax rates and methodologies.

## Effective tax rate - Proposed Plan



## Distribution and Conversion

## Ordinary income tax bracket - Proposed Plan



## Proposed distribution strategy

Proposed withdrawal strategy: Standard - taxable, tax deferred, tax free
Roth IRA conversion: No conversions

Estimated terminal tax rate: 15\%

Conversion refers to a process converting assets in a Traditional IRA or 401k account to a Roth IRA account. It is important to evaluate whether a conversion is appropriate for your specific financial circumstances and evaluate any consequences and tax implications of this strategy. Tax Cuts and Jobs Act repeals the rules permitting recharacterizations of Roth conversions, effective starting in 2018.

## Distribution and Conversion

## Comparison to strategy w/o conversion

Tax adjusted ending wealth

\$137,673 ending portfolio value

Pro-rata w/o conversion


- Taxable Tax deferred - Tax free
$\$ 137,673$ ending portfolio value


## Distribution and Conversion Details

| Year | Age | Adjusted Taxable Income | Total Federal Tax Paid | Federal Income Tax Bracket | Federal Capital Gains Tax Bracket |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 | 59 | 14,412 | 1,524 | 12 | 0 |
| 2023 | 60 | 14,841 | 1,569 | 12 | 0 |
| 2024 | 61 | 15,281 | 1,616 | 12 | 0 |
| 2025 | 62 | 15,733 | 1,663 | 12 | 0 |
| 2026 | 63 | 13,979 | 1,517 | 15 | 0 |
| 2027 | 64 | 14,393 | 1,561 | 15 | 0 |
| 2028 | 65 | 0 | 0 | 10 | 0 |
| 2029 | 66 | 0 | 0 | 10 | 0 |
| 2030 | 67 | 0 | 0 | 10 | 0 |
| 2031 | 68 | 4,050 | 405 | 10 | 0 |
| 2032 | 69 | 4,611 | 461 | 10 | 0 |
| 2033 | 70 | 5,170 | 517 | 10 | 0 |
| 2034 | 71 | 5,725 | 573 | 10 | 0 |
| 2035 | 72 | 6,277 | 628 | 10 | 0 |
| 2036 | 73 | 6,824 | 682 | 10 | 0 |
| 2037 | 74 | 7,364 | 736 | 10 | 0 |
| 2038 | 75 | 7,897 | 790 | 10 | 0 |
| 2039 | 76 | 8,421 | 842 | 10 | 0 |
| 2040 | 77 | 8,935 | 894 | 10 | 0 |
| 2041 | 78 | 9,438 | 944 | 10 | 0 |
| 2042 | 79 | 9,926 | 993 | 10 | 0 |
| 2043 | 80 | 10,400 | 1,040 | 10 | 0 |
| 2044 | 81 | 10,857 | 1,086 | 10 | 0 |


| Year | Age | Adjusted Taxable <br> Income | Total Federal <br> Tax Paid | Federal Income Tax <br> Bracket | Federal Capital Gains Tax <br> Bracket |  |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: |
| 2045 | 82 | 11,295 | 1,129 | 10 | 0 |  |
| 2046 | 83 | 11,711 | 1,171 | 10 | 0 |  |
| 2047 | 84 | 12,104 | 1,210 | 10 | 0 |  |
| 2048 | 85 | 12,472 | 1,247 | 10 | 0 |  |
| 2049 | 86 | 12,811 | 1,281 | 10 | 0 |  |
| 2050 | 87 | 13,759 | 1,376 | 10 | 0 |  |
| 2051 | 88 | 14,700 | 1,470 | 10 | 0 |  |
| 2052 | 89 | 15,632 | 1,563 | 10 | 0 |  |
| 2053 | 90 | 16,551 | 1,655 | 10 | 0 |  |
| 2054 | 91 | 17,456 | 1,746 | 10 | 0 |  |
| 2055 | 92 | 18,343 | 1,834 | 1,921 | 10 | 0 |
| 2056 | 93 | 19,210 | 20,054 | 2,005 | 10 | 0 |
| 2057 | 94 |  |  | 10 | 0 |  |

## Estate Checklist

To protect and control the financial future of your family and loved ones, keep track of your progress on creating important estate checklist documents.

## Important estate checklist tasks

Will
Document created
Power of Attorney
Document created
Living Will
Document created
Health Care Proxy
Document created
Created and reviewed
Living Trust
Document created

## Beneficiaries

Life changes, it is important to review your beneficiaries periodically to ensure your money will go where you intended.

|  | Account <br> Balance | Death <br> Benefit | Primary Beneficiary | Contingent <br> Beneficiary |
| :--- | :--- | :--- | :--- | :--- |
| Bank |  |  |  |  |
| John's Accounts | $\$ 1,000$ |  |  |  |
| Checking | $\$ 2,000$ |  |  |  |
| Savings | $\$ 25,000$ |  |  |  |
| Savings (Reserve) |  |  |  |  |
| Invested Assets | $\$ 176,465$ |  |  |  |
| John's Accounts |  |  |  |  |
| Allianz 222 Annuity (2/2019) |  |  |  |  |
| Life Insurance |  |  |  |  |
| John's Accounts |  |  |  |  |
| Allianz Life Pro+ |  |  |  |  |

## Estate Planning

Effective use of living trust strategies can reduce taxes and expenses so that more of your assets are passed on to heirs or charity.

## Estate flow chart



## Estate Planning Analysis

The proposals listed on the following pages would result in the following impact to your estate plan projection:


## Proposed Trust strategy

Basic Information
John's planning horizon ..... 94
Funeral expense ..... \$10,000
Probate expense ..... 5\%
John's cumulative gift ..... \$0
John's gift tax paid ..... \$0

## Estate Planning Retirement Income



## Estate Planning Details

| John's Estate |  | Out of Estate |  |
| :---: | :---: | :---: | :---: |
| Investment | \$137,673 | Heirs' assets | \$0 |
| Real estate | \$1,516,904 | Credit shelter trust | \$0 |
| Other assets | \$788,160 | Charitable remainder trust | \$0 |
| Annuities | \$0 | Charitable lead trust | \$0 |
| Debt | \$0 | Spousal lifetime access trust | \$0 |
| Mortgage | \$0 | Qualified terminable interest trust | \$0 |
| Insurance | \$0 | Grantor retained annuity trust | \$0 |
| Gross estate | \$2,442,737 | Intentionally defective grantor trus | \$0 |
| Funeral expense | \$28,139 | Qualified personal residence trust | \$0 |
| Probate | \$122,137 | Irrevocable grantor trust | \$0 |
| Estate tax | \$0 | Irrevocable grantor trust - property | \$0 |
| Total taxes \& expenses | \$150,276 | Irrevocable insurance trust | \$0 |
|  |  | Other owned insurance | \$0 |
|  |  | Donor-advised fund | \$0 |
| Net estate $\quad$ \$2,292,461 |  |  |  |
| To heirs | \$2,305,064 | To heirs \$2,305, | , 6 |
| Toco-client | \$0 | To charity | \$0 |

Please refer to sections 8.6 and 8.7 of the disclosure section for more information.

## Human Life Value

The human life value calculator is designed to help you understand the value of your future earnings in today's dollars prior to retirement and determine the potential amount of life insurance needed for planning purposes

## Human Life Value for John



## John's Information

Annual income
$\$ 36,000$
Years to retirement 6
Discount rate $\quad 5 \%$
Tax rate 25\%

## Summary of User Input

Your financial plan is based on the following information:

## Family

| Name | Date of Birth | Planning <br> Horizon | Relationship |
| :--- | :--- | :--- | :--- |
| John | Aug 17, 1963 | 94 | Client |
| Child | Sep 24, 1991 |  | Child |

Income

| Name | Annual <br> Amount | Starting | Ending | Annual <br> Increase |
| :--- | :--- | :--- | :--- | :--- |
| John's Salary | $\$ 36,000$ | Already started | John's retirement | $3 \%$ |
| K-1 Income | $\$ 25,000$ | Already started | John's retirement | $2 \%$ |
| John's Bonus Income | $\$ 0$ | 2023 | John's retirement | $0 \%$ |
| John's Social Security | $\$ 39,408$ |  |  |  |

## Savings

| Name | Annual | Starting | Ending |
| :--- | :--- | :--- | :--- | | Annual <br> Increase |
| :--- |

## Expenses

| Name | Monthly <br> Amount | Starting | Ending | Annual <br> Increase |
| :--- | :--- | :--- | :--- | :--- |
| Pre-retirement Living Expenses | $\$ 1,800$ | Already started |  |  |
| John's Medical Expense | $\$ 750$ | Already started | John's retirement |  |

## Retirement Goals

| Name | Retirement <br> age | Annual retirement <br> Health care | Annual retirement <br> Long term care | Long term care <br> duration |
| :--- | :--- | :--- | :--- | :--- |


| Name | Retirement <br> age | Annual retirement <br> Health care | Annual retirement <br> Long term care | Long term care <br> duration |
| :--- | :--- | :--- | :--- | :--- |
| John | 65 | $\$ 3,299$ | $\$ 59,488$ | 2 |

## Other Goals

$\left.\begin{array}{lllll}\hline \text { Name } & \text { Amount } & \text { Starting } & \text { Ending } & \text { Frequency } \\ \hline \begin{array}{l}\text { Retirement } \\ \text { Monthly Expense }\end{array} & \$ 2,000 & \text { John's retirement } & \text { John's end of plan } & \text { Every } 1 \text { year } \\ \hline \begin{array}{l}\text { John's Cash } \\ \text { Reserve Goal }\end{array} & \$ 20,000 & 2022 & \text { John's end of plan } & \text { Every } 1 \text { year } \\ \hline \begin{array}{l}\text { Home Relocation }\end{array} & \$ 550,000 & \text { John's retirement }\end{array}\right)$

## Insurance

| Name | Type | Owner | Benefit |
| :--- | :--- | :--- | :--- |
| Homeowner Insurance | Homeowner Insurance | John | \$638,650 |
| Allianz Life Pro+ | Indexed Universal Life Insurance | John | $\$ 1,321,831$ |
| Auto 1 Insurance | Auto Insurance | John | \$0 |
| Auto 2 Insurance | Auto Insurance | John | $\$ 0$ |

## Disclosure

1. No Warranties. RightCapital makes no warranties, expressed or implied, as to accuracy, completeness, or results obtained from any information on www.rightcapital.com (the "Platform"). The Platform uses simplified assumptions derived and/or obtained from historical data that are used to create assumptions about potential investment returns.
2. Advice. RIGHTCAPITAL DOES NOT PROVIDE LEGAL, TAX, ACCOUNTING, INVESTMENT OR FINANCIAL ADVICE. RIGHTCAPITAL DOES NOT PROVIDE RECOMMENDATIONS FOR ANY PRODUCTS OR SECURITIES. Your financial professional may not provide tax or legal advice. The appropriate professionals should be consulted on all legal and accounting matters prior to or in conjunction with implementation of any strategy. Use prospectus for any discussions about securities.
3. Data provided by you or your financial professional for your assets, liabilities, goals, accounts, and other assumptions are key inputs for the calculations at RightCapital. The information should be reviewed periodically and updated whenever there is a change in information or circumstances.
4. Monte Carlo Simulation methodology. RightCapital generated Monte Carlo simulations calculating the results of your plan by running the projection 1000 times. Some sequences of returns will give you better results, and some will give you worse results. These multiple trials provide a range of possible results. RightCapital considers a trial to be "successful" if at the end of the planning horizon your invested assets are greater than zero. The percentage of trials that were successful is the Probability of Success of your plan, with all its underlying assumptions.
5. Asset classes used in Monte Carlo simulation RightCapital uses only a few asset classes. The default return and volatility assumptions of the asset classes are estimated based on the historical return data of indices, which serve as proxies for their respective asset classes. They are not returns of actual investments. The historical return data used to derive returns for all asset classes are:
```
U.S. Large Growth, U.S Large Value and Other: S&P 500 Total Return Index - 12/1971-12/2021
U.S. Mid Cap: Russell Midcap total return index - 12/1995 - 12/2021
Small Cap: Russell 2000 total return index - 12/1980 - 12/2021
International Equities: EAFE Total return (USD return) - 12/1971 - 12/2021
Emerging Markets Equity: MSCI Emerging market index (USD return) - 12/1987 - 12/2021
Real Estate: MSCI US REIT Index - 12/2009-12/2021
U.S. Government:Treasury bonds - 12/1999 - 12/2021
Municipal: Bloomberg Barclays Muni Bond Index - 12/1999 - 12/2021
U.S. Corporate and International Bonds: Bloomberg Barclays US Aggregate Bond Index - 12/1999 -
12/2021
High Yield: ICE BofA US High Yield Index - 12/1999 - 12/2021
Cash: 3 Month Treasury returns-12/1999-12/2021
```

Note: The S\&P500 Total Return Index is made up of both large cap growth and large cap value stocks. This index return and volatility data is used for both large cap growth and large cap value asset classes in the RightCapital system as it is an appropriate benchmark for both. RightCapital uses the S\&P500 total return index as the best proxy for any unclassified assets labeled as 'Other'
6. Return and volatility assumptions used in Monte Carlo simulations

| Asset Class | Total Return | Volatility |
| :--- | ---: | ---: |
| Large Growth | $11.06 \%$ | $16.1 \%$ |
| Large Value | $11.06 \%$ | $16.1 \%$ |
| Mid Cap | $11.28 \%$ | $16.1 \%$ |
| Small Cap | $11.04 \%$ | $21.9 \%$ |
| International | $8.9 \%$ | $18.5 \%$ |
| Equities | $10.43 \%$ | $27.1 \%$ |
| Emerging Markets |  |  |


| Asset Class | Total Return | Volatility |
| :--- | ---: | ---: |
| Real Estate | $12.4 \%$ | $16.3 \%$ |
| Government | $5 \%$ | $5.1 \%$ |
| Municipal | $4.89 \%$ | $3.95 \%$ |
| Corporate | $4.83 \%$ | $5.1 \%$ |
| High Yield | $6.89 \%$ | $5.1 \%$ |
| International Bonds | $4.83 \%$ | $5.1 \%$ |


| Asset Class | Total Return | Volatility |
| :--- | ---: | ---: |
| Cash | $1.45 \%$ | $1.9 \%$ |
| Other | $11.06 \%$ | $16.1 \%$ |

7. Tax and Inflation assumptions used in Monte Carlo simulations Starting federal and state standard deductions, exemptions and the tax brackets used in projections are as of 2022. The following inflation assumptions are used in the projection: General inflation 3\%; Education inflation 5\%; Tax inflation 3\%; Social Security inflation 3\%; Health inflation: 5\%

## 8. Assumption and calculation limitations of Monte Carlo Simulations

8.1 Your resources and goals may be different from the estimates that you provided: The report is intended to help you in making decisions on your financial future based, in part, on information that you have provided and reviewed including, but not limited to, your age, income, assets, liabilities, anticipated expenses and retirement age. Some of this information may change in unanticipated ways in the future and those changes may make this RightCapital projection less useful.
8.2 Inherent limitations in RightCapital financial model results: Investment outcomes in the real world are the results of a near infinite set of variables, few of which can be accurately anticipated. Any financial model, such as RightCapital, can only consider a small subset of the factors that may affect investment outcomes and the ability to accurately anticipate those few factors is limited. For these reasons, investors should understand that the calculations made in this report are hypothetical, do not reflect actual investment results, and are not guarantees of future results.
8.3 Results may vary with each use and over time: The results presented in this report are not predictions of actual results. Actual results may vary to a material degree due to external factors
beyond the scope and control of this report. As investment returns, inflation, taxes, and other economic conditions vary from the assumptions, your actual results will vary from those presented in RightCapital. Small changes in these inputs and assumptions may have a significant impact on the results.
8.4 RightCapital considers investments in only a few Broad Investment Categories: RightCapital utilizes U.S. Large Growth, U.S. Large Value, U.S. Mid Cap, U.S. Small Cap, Real Estate, International Equities, Emerging Markets Equity, U.S. Government, U.S. Corporate, U.S. High Yield, International Bonds and Cash. These broad investment categories are not specific securities, funds, or investment products. The assumed rates of return of these broad categories are based on the returns of indices. These indices do not include fees or operating expenses and are not available for investment. These indices are unmanaged and the returns are shown for illustrative purpose. It important to note that the broad categories that are used are not comprehensive and other investments that are not considered may have characteristics that are similar or superior to the categories that are used in RightCapital.
8.4.1 Investment Risk: Clients and prospective clients should be prepared to bear investment loss including loss of original principal. Clients should assess their tolerance for risk with their financial professional and update when a change in financial status occurs. Investments are subject to many risks depending on the asset class, including but not limited to: Large Growth, Large Value, Mid Cap, Small Cap, Real Estate: Either the stock market as a whole, or the value of an individual company, may go down resulting in a decrease in the value of client investments. Common stocks are susceptible to general stock market fluctuations and to volatile increases and decreases in value as market confidence in and perceptions of their issuers change. If you held common stock, or common stock equivalents, of any given issuer, you would generally be exposed to greater risk than if you held preferred stocks and debt obligations of the issuer. Small cap stocks may be subject to risks such as but not limited to volatility, lack of available information and liquidity due to low trading volume. International Equities, Emerging Markets: Foreign investments may carry risks associated with investing outside the United States, such as currency fluctuation, economic or financial instability, lack of timely or reliable financial information or unfavorable political or legal developments. Those risks are increased for investments in emerging markets. Foreign securities can be more volatile than domestic (U.S.) securities. Government, Municipal, Corporate, High Yield, International Bonds: Investments in fixed income are subject to various risks including changes in interest rates, credit quality, inflation risk, market valuations, prepayments, corporate events, tax ramifications and other factors. Investing in securities involves risk of loss. Further, depending on the different types of investments there may be varying degrees of risk.
8.5 Insurance, Annuities and other related calculations. RightCapital may include Life insurance, annuity or other products in the calculation. The return or returns of any such life insurance product, annuity or other product, as may be included in the calculation, are hypothetical and shall not be used as proxy, replacement for nor construed as actual performance of the product or to predict or project investment results of those products. Product fees, expenses and detailed features may not be completely included and modeled in the calculation. This report should not be construed as an insurance policy application or pre-qualification.
8.6 Fees and expenses: The portfolio returns assume that the portfolio is rebalanced on an annual basis to reflect the target allocation. No portfolio rebalancing costs are deducted from the
portfolio value. Fees and expenses are not included, and thus, are excluded, including, but not limited to, fund fees, account fees, product fees and advisor fee. Inclusion of those fees results in lower returns, which would affect the probability of achieving any particular outcome.
8.7 Taxes: RightCapital includes limited accounting for taxes. RightCapital calculates taxes based on your input. RightCapital estimates federal, state and local taxes based on current laws with simplified deduction, exemption, and tax bracket parameters of the current year. In the projection, tax parameters are adjusted by an inflation assumption provided by you or your financial professional. Future tax laws may be significantly different than current tax laws and may result in higher or lower taxes due than what are reflected within this report. Roth IRA distribution are tax free if made 5 years after the initial contribution to the plan and you are over 59 1/2. Before investing in a 529 plan, consider whether your state offers a 529 plan that provides residents with favorable state tax benefits. RightCapital includes limited accounting for Federal Estate Tax with simplified deduction, exemption, and tax bracket parameters of the current year. RightCapital does not include any State Estate tax.
8.8 Current Dollars and Future Dollars: The results of RightCapital calculations are in future dollars. To help you compare dollar amounts in different years, results can also be expressed in current dollars by discounting the future dollars by the inflation rate you or your financial professional provides.
8.9 Current allocation and target allocation: Current allocation is the allocation based on the current portfolio holdings entered in the system as well as asset classification data from Morningstar. The target allocation is the allocation recommended by your financial professional.
8.10 Current plan and proposed plan: Current plan is the plan based on the information you and your financial professional input in the profile section. Proposed plan is the plan recommended by your financial professional, with the plan details as shown in the retirement analysis section.
9. Liquidation of holdings: this report may include liquidation of holdings, recommended by your financial professional. The transaction cost of liquidation is not included in the analysis. The liquidation will also result in the loss of future earnings.

